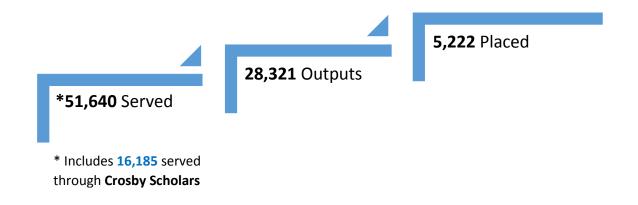


Workforce Development Services 2017: Impact Report Executive Summary



OVERVIEW OF MISSION SERVICES BY IMPACT AREA

Finance

Career Connections- offers free, personalized job readiness training and other services to aid in job search.

Professional Center - addresses the re-employment needs of the unemployed professional level job seeker.

Prosperity Center- offers free services to participants ready to commit to a goal of reaching financial stability.

Veteran Services- provides veterans access to needed resources, job training and job placement assistance.

WorkFirst Services- provides work experience and job search services to those transitioning to employment.

Goodwill Works- provides employers with participants that are work-ready and understand how to keep a job.

Education

Skills Training- provides targeted training designed to teach students to become employable in high demand fields. **Crosby Scholars**- prepares students academically, financially, and personally for successful college admission. **Access Center**- provides access to high school diploma plus skills credentialing, coaching and job search assistance.

Life Skills & Self-Sufficiency

Youth Services- helps youth and young adults achieve their goals in education, employment, and life skills. **Ability Services**- provides career and life skills training and assistance to persons with disabilities. **Foster Youth Initiative**- helps foster and former foster young adults as they transition into adulthood.

Lowering Recidivism

Project Re-entry- provides transition services for ex-offenders after serving active prison sentences.

What specifically did the Impact Model help achieve in 2017? Turn the page-

Impact Model -

A glimpse of achievements...

Career Connections:

Piloted 2-tiered service approach providing individual coaching, program planning and long-term support. 2018 will expand to Asheville, Lexington, and Statesville.

Professional Center:

Added First Impressions, direct participant engagement with partners such as recruiters, social media consultants, employment attorneys and etiquette & image consultants.

Prosperity Center:

Of the 73 participants placed, an impressive 78.87% reached impact of obtaining a job at living wage and/or a job with benefits.

Veteran Services:

Awarded Operation GoodJobs (OGJ) 3, one of the few service providers selected to continuing providing services to veterans and their families under this grant.

Access Center:

Clients experienced a smoother intake process due to Forsyth Technical staff being on site to assist and do assessment.

Skills Training:

Added skilled trades classes to meet growing labor demand including Basic Construction, Drywall, HVAC, and Production Technician.

Ability Services:

Began a weekly Budgeting and Entitlements Management Program to equip participants with the tools needed to create a budget and manage their own finances.

Youth Initiatives:

Received expanded WIOA contract to serve youths' employment and education needs in 7 counties and forging a partnership with Goodwill Industries of Central North Carolina, Inc.

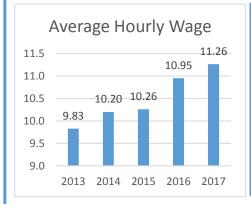
Project Re-entry:

Implemented Project Family in partnership with the Piedmont Triad Regional Council to strengthen and improve relationship quality within family units of criminal justice involved parents, their children and caregivers.

The result of deeper impact work?

Participants reach milestones that lead to self-sufficiency.

Basic Needs	591	Vocational	8,419
Family Supports	7	Career Coaching	1,586
Healthcare	229	Job Readiness	3,892
Housing	131	Professional Events	334
Foster Youth Assessment	84	Retentions 90	1,264
Permanency	42	Retentions 180	870
Transportation	98	Retentions 360	473
Education	11,639	Financial Stability	2,450
Credentialing	1,658	Job Satisfaction	653
EFL Increase	24	Entrepreneurship	12
Enrolled in College	89	Credit Related	522
Pre-Release Completions	571	Asset Purchases	175
Skill Development	1,425	Savings Related	180
Skills Completions	7,141	Compensation Related	908
Financial Coaching	523		
In Education	208		
Placements	5,222		
Employed	5,222	Total Outputs	28,321



Average hourly wage increased as did average hours worked per week. Hours worked rose to 35.41 from 34.6 in 2016. Resulting potential economic impact for 2018 - \$99.98 million.

In 2017, for the third year in a row, the top jobs participants found were in Production / Manufacturing, Food Services and Retail. Production placements accounted for 29.6% of the total projected economic impact for 2018, followed by Food Services at 14.4% and Retail at 10.7%.

Placement by Job Title Production 27% **Food Service** 20% Retail 14% Skills/Trades 8% Education 8% Environmental 6% **Customer Service** 5% Transportation 4% Professional 4% Healthcare 2% Administration 2%